

Are you looking for new challenges in the field of drug discovery innovation?

Then be part of our Lead Discovery Center team! The Lead Discovery Center GmbH (LDC) facilitates the translation of world-class science into innovative therapies for the benefits for patients. Dedicated to interdisciplinary, cross-border collaboration, we form a vital link between academia and industry. Together with our broad network we master the early phases of drug discovery, transforming breakthrough science into validated leads/drug candidates that are ready to enter pharmaceutical development.

We currently have one vacancy located at Dortmund as

Business Development Manager (m/w/d)

Your responsibilities:

- Search and evaluation for our broad project portfolio (e.g. potential partners, freedom to operate (FTO), markets, competition)
- Search and evaluation of new project ideas from academia regarding their commercialization potential
- Establishment and maintenance of a network with partners in Biotech, Technology Transfer, Pharma and Venture Capital
- Preparation of informative presentation material
- Commercialization of projects (e.g. identification of partners, attending conferences, project presentations)

Your qualifications:

- MSc. or PhD in life sciences (e.g. biology, biochemistry) with a solid expertise in the field of small and large molecule drug discovery and/or development
- Preferably previous experiences in the life science field of technology transfer or business development/licensing
- Preferably industry experience in the drug discovery and development process
- Excellent written and oral communication and presentation skills
- Business fluent in German and English
- Ability for a large-scale project management
- Ability to work in a team but also to create own solutions
- Self-confident appearance and a high motivation to communicate with international partners
- Willingness to travel

Your benefits:

- Permanent full-time job in Dortmund
- Involvement in and/or management of innovative and diversified projects
- Flexible working environment in a pleasant and respectful atmosphere with flat hierarchies

- Possibility to purchase your personal dream JobRad - with or without electric drive - conveniently and inexpensively via LDC
- Possibility to charge your electric car at the company charging station
- Possibility to develop your skills

About our company

We are a fully operational translational drug discovery organization, which understand and intensively collaborate with both hemispheres: academia and industry. Many of us combine a scientific background with years of experience in the biotech and pharmaceutical industry. Together, we cover all core disciplines of drug discovery, especially medicinal chemistry, assay development & screening, biology, pharmacology and therapeutic antibodies.

Please e-mail your meaningful application including your expected salary quoting reference **LDC2021SC_BD02** to application@lead-discovery.de until 31st January 2022.
